

CHANNEL PARTNER

OfficeSuite UC[®] Certification

**WINDSTREAM
ENTERPRISE**
Solution Partner
OfficeSuite UC[®]

Why get certified?

Full certification provides you with in-depth knowledge of the OfficeSuite UC solution. This will open additional revenue opportunities as you become an expert on feature functionality and overall solution capabilities. You will actively engage in improving the customer experience by taking direct control of key aspects of the solution delivery process.

Certification Training

The OfficeSuite UC Certification program is delivered over a one-week period, followed by testing. You will need to attend all sessions and successfully demonstrate your knowledge at the end of the training.

Product Fundamentals

In this session, you will learn the fundamentals of Windstream Enterprise's unified communications platform and how it benefits customers, as well as drives more business. The curriculum includes:

Product components, phones and hardware options

Customer and partner portal capabilities

How to quote and submit orders

How to conduct a great demo

Where to find resources

You will be able to demo, quote, place orders and manage customers independently with the online tools and training provided.

Installation Training

In this session, you will learn how to perform OfficeSuite UC installations on behalf of your customers, delivering a better customer experience through a more consultative approach. Once complete, you will be able to assist customers with the "self-installation" process or perform them on the customer's behalf.

Training schedule

The OfficeSuite UC Certification training will be instructor-led via the OfficeSuite HD Meeting® (web, video and audio conference) platform. Should this course not fit your schedule, additional training dates will be established.

Monday January 13 11:00 AM - 1:00 PM ET	Tuesday January 14 11:00 AM - 1:00 PM ET	Wednesday January 15 11:00 AM - 1:00 PM ET	Thursday January 16 11:00 AM - 1:00 PM ET	Friday January 17 11:00 AM - 1:00 PM ET
<ul style="list-style-type: none"> + Overview of product and messaging around product to customers + MyOS portal for customers 	<ul style="list-style-type: none"> + Phone models and how they work + Pricing and promotions for phones 	<ul style="list-style-type: none"> + MyOfficeSuite scripted demo + MyOfficeSuite partner portal + Quoting and ordering + Managing existing customers + OfficeSuite UC readiness tool 	<ul style="list-style-type: none"> + Applications and integrations + OfficeSuite UC installation best practices 	<ul style="list-style-type: none"> + Real insights from field technicians who perform the installs + Contact center services + Open Q&A + Testing to follow offline



Upon successful completion of each training module, you will be provided with a certificate and a badge that can be displayed in an email signature or other forms of communication.

How do I enroll?

Click [here](#) or visit <https://bit.ly/34622EQ> to enroll.